ExporTech™ is an export acceleration program for executives of manufacturing and technology firms, organized by Delaware MEP.

*This application will be used to select a group of program participants. Selection will be made on the basis of: a) fit with the program objectives, which is aimed at helping companies become more proactive and aggressive in pursuing international growth; and b) the company’s commitment of management time to the program. In addition, direct competitors will not be invited to participate in the same round. This program is designed for CEOs, VPs and Directors that have overall responsibility to lead international growth.*

Company: Website:

Address:

**Contact:**

Name: Title:

Direct Phone: E-mail:

*Additional Participant (recommended)*

Name: Title:

Direct Phone: E-mail:

**Company Information:** *(Information will be kept confidential)*

Describe Your Product/Service:

Describe Your Markets/Customers:

No. of Employees: Annual Sales: Sales Goal ($) for Next Year:

International Sales: Int’l Sales Goal ($) for Next Year:

Percentage of Total Sales from International:­ Years of Export Experience:

What Countries Do You Currently Sell To?

Have You Had Inquiries From Countries Where You Don’t Currently Sell?

Do You Have a Country or Region of Interest for Growth or Expansion?

What Do You See as Your Company’s Key Challenges in Exporting/International Sales?

**1.**

**2.**

**3.**

Beyond Exporting, What Are Your Company’s Overall three Key Challenges In Order of Priority?

**1.**

**2.**

**3.**

What Are Your Goals for Participation in the ExporTech™ Program?

**Please Read Carefully and Sign Your Acceptance**

The total program cost is over $3,500 per company, however due to investment by State and Federal partners, we are able to offer the program at $500 per company (due upon notification of acceptance to the program.) These investments are grants. If you fail to complete the program you are responsible for the full amount.

Enrollment is limited to 6 companies.

Therefore, your commitment to fully participate is required and essential to the program success for you and for your peer participants.

**YES,** I am interested in being considered for the ExporTech™ program starting on February 27, 2024.

* Upon notification of acceptance to the program I agree to pay $500, the subsidized cost to my company.
* To maximize the benefit of the program and to satisfy funding expectations, I agree to:
* Attend and participate in the group sessions
* Complete the tasks between meetings to prepare an export plan
* I understand that there will be no direct competitors in my group

Program Dates

Signature: Date:

Please submit the completed application by email to: info@demep.org