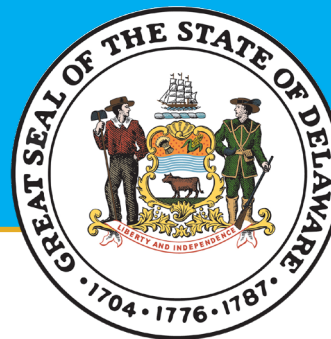


Business Trip to Australia

March 2019



ABOUT THE TRIP

The Delaware Department of State invites you to join us on a business trip to Australia to meet new customers and potential partners.

Meeting face-to-face with prospective customers is critical to establishing new business relationships around the world. Let us help you make the right contacts overseas and achieve new international sales!

We will arrange business meetings with distributors, agents, or customers according to your needs — all specific to your company.

THIS TRIP INCLUDES:

- Assistance from State of Delaware's export team and trade representative, Angela Foley.
- In-country transportation on the trip as needed. Flights within Australia are not included.
- Preparation session, in-country briefing and follow-up support after the trip.

TRIP ITINERARY

Day 1	Briefing in Sydney
Day 2-3	Business meetings in Sydney
Day 4-5	Business meetings in Melbourne
Day 6	Depart for the U.S.

"The trip provided access to new prospects which has increased our market presence and is generating sales for us."

- Dr. Katherine A. Bakeev, B&W Tek

WHY AUSTRALIA

The U.S. and Australia share similar language, business and cultural ties and have developed a long-lasting trade relationship supported by a Free Trade Agreement.

- 13th largest economy in the world, experiencing its 27th year of consecutive annual economic growth.
- GDP estimated at \$1.5 trillion.
- The value of the nation's total production has tripled in the last 20 years.
- In 2016, exports from Delaware to Australia were valued at \$100 million.

Australia offers export opportunities in many different sectors: Infrastructure; Health and Medical Technology; Information Computer Technology, Digital technology; and Defense and Security.

COST & DETAILS

Businesses are responsible for air, hotel, meals and incidental expenses.

A passport with at least 6 months of validity following dates of the travel is required.

MORE INFO

Contact the export team:
302-577-8465

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FUNDING ASSISTANCE

Funding Assistance is available to assist you with up to 50% of your eligible travel expenses. Funds are based on availability.

Apply at de.gov/funding.



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration